

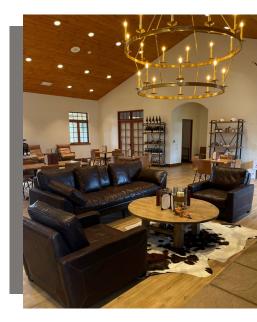
# WINE CLUB NEWSLETTER

WINTER 2023

# Dear Wine Club Members,

Happy New Year! We began the new year with some much-needed rain in Santa Barbara County. In fact, we made national headlines, as the weather was especially extreme in some areas. Foley Estates survived the storms and there is no harm to our vines, as they are dormant and awaiting bloom in spring. Our vineyard team is busy pruning vines and repairing any broken stakes, trellis wires, and irrigation lines. In the cellar at this time of year, we are compiling blends for bottling which involves "racking" wines out of barrel and blending correct gallons to tank. We look forward to sharing our delicious 2022 vintage wines with you soon!

I am excited about the two wines in your shipment this month -- the 2020 BAR LAZY S RANCH CHARDONNAY and the 2020 JA RANCH PINOT NOIR, both from Sta. Rita Hills. We hand select each barrel that goes into the final blend for the Bar Lazy S Ranch Chardonnay, looking for full body characteristics in the wine with an almost confectionary quality without being sweet. Each potential barrel is marked as selected, then "bench blends" (small scale blends) are compiled to see which work best together. We strive for the best combination that creates synergy, where each component contributes something that makes the final wine better than the sum of its parts. In a typical year we select up to 50% new barrels -- the toasting levels of the barrels we choose tend to



show less oak, so the oak influence is present but subtle. I like to pair this wine with French Onion Soup on a cozy winter night in.

The 2020 JA Ranch Pinot Noir is selected primarily from Clone 115 lots. We tend to pick Clone 115 on the early side to maintain the natural acidity which helps create a more "Burgundian" style wine. As with the Chardonnay, bench blends (small scale blends) are created to see what combination and percent of each Pinot Noir lot works best for the blend. Each barrel is tasted and hand selected to create the best blend possible. In typical years we select about 70% used oak barrels (barrels that have already been filled at least once) which mitigates the oak influences from the barrels to keep this wine on the light and fresh end of the spectrum. This wine is delicious paired with Mushroom Risotto.



#### AT THE FOLEY ESTATES GUEST EXPERIENCE CENTER

Have you visited us at the winery lately? We've recently renovated our tasting room and we'd love for you to see it! We have light food options available to accompany your tasting flight. Click here for more information.

UTV VINEYARD TOUR We invite you to join us on an exploration of the Foley Estate Rancho Santa Rosa East vineyard with an ultimate UTV vineyard tour experience, weather permitting. Join us for a remarkable, driven estate tour that begins with an overview of our over twenty-five-year history of growing premier Pinot Noir and Chardonnay exclusively in the Sta. Rita Hills. Your experience will conclude with a special tasting that will include exclusive wines, accompanied by a locally sourced cheese and charcuterie board. This experience is offered by appointment, up to 4 guests, on Saturdays. Book today!

As always, we can't thank you enough for your membership, and we wish you a wonderful start to 2023.

Cheers,

Dave Frazier Winemaker

# FEATURED WINE SELECTIONS WINTER 2023

#### 2020 BAR LAZY S RANCH CHARDONNAY, Sta. Rita Hills

The grapes were gently whole-cluster pressed and transferred to tank. Following a day of cold-settling, the juice was inoculated and racked to French and American oak barrels. It then underwent regular stirring of the lees for added texture and complexity. All lots were kept separate throughout vinification and aging to ensure character distinctiveness and quality. After aging for 18 months in 50% new French and American oak barrels, the wine was filtered and bottled.

Our 2020 Bar Lazy S Ranch Chardonnay is delicious with aromas of fresh peaches, toasted brioche, and roasted vanilla bean. On the palate, this wine is creamy and rich with balanced acidity and pastry-like notes of toffee and macadamia nut cookies.

APPELLATION Sta. Rita Hills COMPOSITION 100% Chardonnay AGING 18 months in American and French oak, 50% new ALCOHOL 14.2% PRODUCTION 242 cases



#### 2020 JA RANCH PINOT NOIR, Sta. Rita Hills

We harvest the grapes based on ripeness, acid, and tannins. For Pinot Noir this usually occurs around 23.5 - 25 brix. The clusters were gently destemmed with no crushing, then the must was cold soaked in open-top fermenters for 4 days. Each tank was manually punched down throughout fermentation. Upon completion of primary fermentation, the free-run wine was transferred to tank for settling. Finally, the individual lots were racked to barrels and aged for 17 months in 30% new French oak prior to blending and bottling

The 2020 JA Ranch Pinot Noir exhibits earthy aromas reminiscent of raspberry brambles, crushed violets, and cedar shavings. It is Burgundian in style with notes of lingonberry, blood orange, and dehydrated strawberry on the palate, with taut tannins and food friendly acid.

APPELLATION Sta. Rita Hills COMPOSITION 100% Pinot Noir AGING 17 months in French oak, 30% new ALCOHOL 13.5% PRODUCTION 350 cases



ENJOY 30% SAVINGS ON YOUR REORDER OF THESE CLUB WINES. See last page for details.

# WORLD OF PINOT NOIR

# MARCH 2 - 4, 2023 | THE RITZ BACARA

SANTA BARBARA, CA



# JOIN US FOR A PINOT PARTY

Join us at the World of Pinot Noir for a Pinot Party like no other! You will discover an all-star array of Pinot Noirs from the Willamette Valley, Russian River, Sonoma Coast, Monterey, and Santa Rita Hills all in one dynamic nosh around tasting. This event has everything and more: Rosé All Day, Oyster shucking, Vino & Vinyl, Pinot & Play station. Snap some pictures in our photo booth and enjoy Santa Maria style BBQ sliders and wood fired pizzas prepared by our pizza tossing chef. All food curated and prepared by the Ritz Carlton Bacara culinary team.Wines by Chalk Hill Estate, Chalone, The Four Graces, Lincourt, Foley Estates, Banshee, and El Pino Club.

Pinot Noir party hosted by these Foley Family wineries



BANSHEE



CHALK HILL





Foley



Four Graces



#### 92 POINTS

JA RANCH CHARDONNAY, Wine Enthusiast

## 91 POINTS

T ANCHOR RANCH CHARDONNAY, Wine Enthusiast

#### 94 POINTS

2019 BARREL SELECT CHARDONNAY, The Tasting Panel

#### 92 POINTS

2019 BARREL SELECT PINOT NOIR, Wine Enthusiast

#### 91 POINTS

2019 BARREL SELECT PINOT NOIR, Wine Spectator

### 92 POINTS

2019 BAR LAZY S PINOT NOIR, Wine Enthusiast

## ENJOY 30% SAVINGS ON REORDERS OF THESE CURRENT CLUB WINES.

#### 2020 BAR LAZY S RANCH CHARDONNAY, Sta. Rita Hills

#### 2020 JA RANCH PINOT NOIR, Sta. Rita Hills

Order 12 or more bottles of any of the current club wines and receive \$10 ground shipping (not valid to HI or AK). To order, visit wineclub@foleywines.com or contact us at (866) 485-6588.

Offer expires March 13, 2023.